



Pham Linh *Business Analyst*

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EDUCATION

Foreign Trade University 2023 – 2027
International Economics
GPA 3.8

WORK EXPERIENCE

IT Business Analyst 12/2025 – Present | Ha Noi, Vietnam
3S Intersoft JSC

Role Overview: Spearheaded the end-to-end deployment of Odoo 18 ERP solutions, specializing in system logic architecture, comprehensive Functional Specification Documents (FSD), and enforcing data integrity via SQL and Postman API validation.

Key Projects:

- **Sunshine ERP (Real Estate & Construction):** Architected Work Breakdown Structures (WBS) and recursive logic to automate real-time budget roll-ups; authored technical FSDs for advanced project management modules.
- **EMTC (B2B Commerce):** Streamlined the end-to-end sales pipeline by optimizing Odoo 18 CRM, Sales, and Project modules, significantly reducing manual data entry and standardizing enterprise transaction workflows.
- **IES-VAST System Modernization (Public Sector):** Elicited and translated highly specialized operational workflows into precise technical specifications to modernize the IT infrastructure for a premier national research institute.
- **Core System Migration (Odoo v14 to v18):** Conducted rigorous database schema gap analysis and executed complex data mapping strategies to ensure seamless, zero-data-loss system upgrades.

Corporate Banking Analyst Intern 09/2023 – 12/2023 | Ha Noi, Vietnam
MB Bank

- **Risk Appraisal:** Evaluated enterprise cash flow and credit readiness for high-net-worth B2B corporate portfolios.
- **Due Diligence:** Decomposed complex financial structures to ensure regulatory compliance and mitigate risk.

SKILLS

Technical Stack — Odoo 18/14, SQL (PostgreSQL), Python, Postman (API Testing), GitLab.

SDLC & Methodologies: — Agile/Scrum, Waterfall, Requirements Engineering (FSD/SRS), Process Mapping (BPMN/UML), User Stories & Backlog Grooming, UAT.

Design — Figma for UI/UX mockups, prototypes

Domain Knowledge — ERP Implementation, Corporate Finance, International Payments, Data.

Data Analysis — Data Visualization (Tableau/Power BI), Statistical Analysis, Machine Learning.

CERTIFICATIONS

IELTS 8.0
2023

MOS Excel, Word, PowerPoint
2023

Google Advanced Data Analytics Specialization
2025

HSK 4
2025

Google UX Design Specialization
2026

Google Project Management Specialization
2026